## **NFS Management Program**

While NFS Insurance is not a multilevel marketing insurance broker, we do encourage those who are interested in building a team to do so. Why? To diversify your income. Without a team of agents working for you in your down line, your income relies solely on your own ability to go out and sell in the field. What happens to your income if you get sick or injured? With a strong team of agents that you've created, that's not a worry. That's peace of mind.

You do not have to participate in the NFS Management Program to recruit agents and build a team. Participation in the program is strictly voluntary. However, it is designed to help you build a strong team fast. And to give you added creditability in your recruiting efforts.

## **Benefits of the NFS Management Program:**

**Personal Recruiting Ad:** Participants will get their own personal recruiting ad to copy and paste to Craigslist. The ad will have a direct link to the recruiting webinar on the NFS website.

**Exclusive Territory(s):** Exclusive recruiting territories will be granted only to program participants. Areas will be handed out on a first-come first-served basis so check with your up line on availability.

**Prospect Forwarding:** We receive many inquiries from agents that have found us through our online marketing efforts. Nova Financial Services only brings on a limited number of agents directly, so many of these agents are referred out to other NFS Agency Managers. Only managers on the Program receive these free referrals.

To quote one of the richest men in history. "I would rather earn 1% from 100 people's efforts than 100% of my own efforts"

John D. Rockefeller