**Mortgage Protection Supplies**

**Order the same supplies for every carrier you work with – They are FREE!**

1. Pocket Folders
2. Applications
3. Product Brochures
4. Carrier Financial Integrity Piece
5. **Foresters Only** – Member Benefits Brochure
6. Life Insurance Buyers Guide

Generally, you should always order twice as many applications as folders and brochures. In addition to Non-Med Term applications, be sure to have Simplified Issue Whole Life (Final Expense) applications and Fully Underwritten Term applications on hand if needed. Once you receive all materials, take the time to assemble your folders so you’ll always have some ready to go.

**Pocket Folder Set-Up**

As you look at the pocket folder in the open position, put the applications on the left hand side (2 applications), and place all brochures on the right hand side of the folder. Working with the pocket folder will make your in home presentation more professional, and you’ll have the necessary materials to leave your client at the end of your appointment.

**To see a training video on ordering supplies, folder set-up and prepping for the appointment, click the link to join our private Facebook page. Good Selling!**